

# Compressed Air Stimulus Plan

*We understand the need*

In times like these, protecting and preserving your production dollar is more critical than ever before. Ingersoll Rand understands this and we offer programs that are expressly aimed at helping you and your operation thrive and survive. From future-smart programs like PackageCare service agreements and Air Audits - to a broad spectrum of Finance terms that help conserve precious working capital; Ingersoll Rand is here to help.



## Improved

- Quality
- Reliability
- Profitability
- Energy Savings



## Reduced

- Operating Costs
- Risk
- Greenhouse Gas Emissions

*See the reverse side for more details.*

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# We've got the answers

For industrial production, cash conservation is the new "Green". Here are three ways that Ingersoll Rand can help you maintain the flow, with minimal impact on your operating cost environment.



## Air Audits Save

Ingersoll Rand offers air system audit services aimed at helping our customers improve operating efficiencies. The System Audit Services group utilizes Six Sigma methodology, engineering aptitude and process experience to optimize the reliability, quality and productivity of compressed air systems and associated production applications. Through these audits, our customers have realized significant energy reductions, which translate into cost savings as well as reductions in electricity purchases and indirect greenhouse gas (GHG) emissions. In some cases the cost savings realized through implementation of air system enhancements derived from the air system audit, when coupled with our attractive long-term capital equipment financing alternatives, can create positive cash flow for your business. Take it one step further with the inclusion of PackageCare into your operational planning scenario and we can deliver a fixed-cost operating solution that meets your cost control goals.



## Financing that Helps Conserve Your "Green Energy"

Every dollar tied-up in capital equipment is a dollar denied to the bottom line. Ingersoll Rand understands this fundamental principle and we have responded by establishing a range of financing terms and programs that allow for maximum preservation of working capital. Financing payment packages are available for a limited time\* to help you battle the current economic hurdles.

- 12-months/ 0%
- 24-months/ 2%
- 36-months/ 4%
- 48 or 60-months/ 4% --- reduced to 2% with the purchase of a master control system -- X8i, X12i, our newest Visualization product, or PackageCare service agreement

Like our PackageCare program, when you partner with Ingersoll Rand you partner with the best solutions oriented provider in the business---whether it be energy conservation or cash preservation, Ingersoll Rand understands your needs.

\* Promotional pricing expires April 30, 2009.



## PackageCare Planned Compressor Service

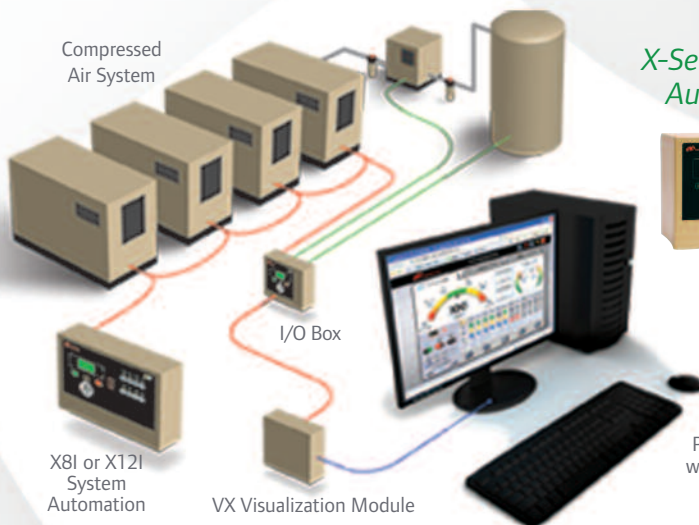
In tough times like these, companies need to deal with unpredictable equipment maintenance and repair costs. Costs that can adversely impact their bottom line. PackageCare delivers predictable peace of mind by allowing you to know exactly what your compressor maintenance and repair expenditures will be, year-after-year. You get the benefits of an air system running at peak efficiency while Ingersoll Rand takes on the responsibility of production uptime as well as the risk of ownership.

### Benefits

- Fixed Cost of Ownership: *Expenditure that can be budgeted*
- Reliability: *Minimal Downtime – Ingersoll Rand keeps your asset operational*
- Protection: *Ingersoll Rand assumes the responsibility of unexpected costs*
- Risk Avoidance: *Your pain is our pain. Ingersoll Rand assumes "risk of ownership"*
- Efficiency: *Ingersoll Rand keeps assets running at optimum operating performance*
- Inventory Cost Reduction: *No need to maintain or manage parts inventory*
- Resource Allocation: *Focus maintenance staff to critical production areas*

For additional information regarding the PackageCare program visit our website:  
[www.air.ingersollrand.com/packagecare](http://www.air.ingersollrand.com/packagecare)

## Visualization Advanced Air System Monitoring



## X-Series System Automation

